# Software Company Case Study 1

**CLIENT:** The client is a worldwide supply chain management software development company with over 20 locations worldwide and sales over $300 million annually. Overall telecom spend exceeds $120,000 monthly with $35,000+ of that spend is allocated to mobile telecom services.

**CHALLENGE:** Prior to iTEMize this client had only a very limited view of their IT/Telco spend. Invoices were paid and not reviewed for potential errors. The client was aware there were serious issues but was in a growth mode and could not keep up with current or newly procured services. The client understood that they may have been paying for circuits and mobile devices that should have been canceled but they didn't have a system to help them do the analysis.

**RESOLUTION:** Immediately after implementing iTEMize the client began to identify circuits, cell phones, and network services within several locations that were all unnecessary or in some cases, not even being used. New corporate policies were adopted for IT and Finance to utilize iTEMize as the central repository for all telecom services. For the first time the client began to manage all telecom related costs and acting on billing anomalies. Within the first year of implementing iTEMize the client projected a 25% decrease in monthly spend.

## Your Trusted TEM-mate

**Inventory Management**

iTEMize lets you track all your telecom services and equipment—both fixed and mobile—by user, location, or department.

**Financial Management**

iTEMize flags billing variances to validate your invoices. It also saves more money and time by allowing easy access to important financial details, trends, and reports. You control who can pay bills and where costs are allocated. You can even create output for your general ledger and accounts payable systems.

**Contract & Dispute Management**

iTEMize provides a central repository for important contract information that can even notify you via email about contract renewals. You can create disputes, email them to suppliers, and set reminders and actions. You'll never lose control again!

*"12 percent to 20 percent of telecom charges are in error, and 85 percent of the errors are in the carrier's favor."*

*Gartner*

**iTEMize®**
SERVING UP SAVINGS